

“We depend on small-business partners who will be instrumental in helping PNNL reach the next level of excellence in science, energy, national security, and the environment.”

-Steve Ashby, Director, PNNL

GOALS

In support of the U.S. Department of Energy’s (DOE) objectives, PNNL plans to award a portion of its business to the following types of businesses:

- 50% to Small Business concerns
- 5% to Small Disadvantaged Business concerns
- 5% to Women-Owned Small Business concerns
- 3% to HUBZone Small Business concerns
- 1% to Veteran-Owned Small Business concerns
- 3% to Service-Disabled, Veteran-Owned Small Business concerns

<http://www.pnnl.gov/contracts/smallbusiness>

Small Business Program

PARTNERING FOR SUCCESS

CONTACT INFORMATION

If you would like further information or need assistance, please contact PNNL’s Small Business Program Manager:

Kerry Bass
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PNNL is operated by Battelle for the U.S. Department of Energy (DOE) under contract No. DE-AC05-76RL01830. We are responsible for procuring high-quality products and services for the Pacific Northwest National Laboratory. In a cost-effective, timely manner, we seek competition to the fullest extent possible and are dedicated to the highest standards of ethical conduct throughout the acquisition process. We strive to place a fair portion of our total acquisitions with qualified small businesses.

PROCUREMENT CONTACTS BY OPERATING DIVISION

Energy & Efficiency Science & Technology Resources

Jan Slater (jan.slater@pnnl.gov) 509.371.7731
 Energy-Related Technical Services; Energy Control Management System Software; Robotics Equipment; Laser Equipment; Fabrication Services

Environmental Molecular Sciences Laboratory

Doug Akers (doug.akers@pnnl.gov) 509.372.6722
 Mass Spectrometers; Microscopes; Vacuum Products; Lasers; Cameras; High-Performance Computational Equipment; Computers; NMR Probes

Fundamental and Computational Sciences (Atmospheric, Biological, Chemical, & Computational Sciences)

Doug Akers (doug.akers@pnnl.gov) 509.372.6722
 Scientific Laboratory Equipment; Lasers; Sensors; DNA Sequencing; Measuring & Testing Equipment; Maintenance Support & Repair/Calibration

International Programs

Al Garcia (al.garcia@pnnl.gov) 509.375.4312
 Translation Services; Interpretation Services; Logistics Services; Fixed and Mobile Radiation Detection/Monitoring Equipment; Program Operations Management in Foreign Countries; Security Support & Services in support of Material Protection, Control & Accountability

Energy and Environment Directorate; Radiological and Nuclear Science & Technology Division

Dan Rutherford (dan.rutherford@pnnl.gov) . 509.372.4808
 Scientific Laboratory Equipment; Repair, Calibration, & Inspection Services; Nuclear-Related Supplies & Services; Measuring & Testing Equipment; Radioactive Sources; Professional, Technical, & Analytical Services

Support Services (Finance, Human Resources, etc.)

Jan Slater (jan.slater@pnnl.gov) 509.371.7731
 HR Assessment Tools; Professional/Technical Services; Software & Maintenance Agreements; Training & Training Tools; Business Planning & Analysis; Advertising Specialty Products

Business-to-Business (B2B)

Brianna Durkin (brianna.durkin@pnnl.gov) . . 509.371.7742

P-Card

Wanda Couchman (wanda.couchman@pnnl.gov) 509.371.7582

Information Technology Services

Jan Slater (jan.slater@pnnl.gov) 509.371.7731
 Software; Telecommunication Equipment; Computers; Peripherals; Analytical Instrumentation; Mass Spectrometers; Microscopes; Vacuum Products; Cameras; High-Performance Computational Equipment

Operational Systems Directorate

Kim Anderson (kim.anderson@pnnl.gov) . . . 509.371.7671
 General Building & Lab Construction; Environmental & Analytical Services; Real & Personal Property Leases (office/vehicle); Real Estate Appraisals; Waste & Material Handling Services & Supplies; Lab & Office Furniture; Industrial Equipment & Supplies; Building Equipment Maintenance; A&E Services; New Construction; Renovation, Remodel, Repair & Improvements to Existing Buildings, Laboratories, Structures, Civil Sites, Utilities, & Services (including work in areas with special radioactive or hazardous material considerations)

Marine Sciences Laboratory (Sequim, Washington)

Dan Rutherford (dan.rutherford@pnnl.gov) . 509.372.4808
 Analytical Chemistry Services & Instrumentation; Marine & Terrestrial Monitoring & Measuring Instrumentation & Related Professional Services; Biological Testing Services & Instrumentation; Coastal Restoration; Adaptive Management Services

National Security

Kevin Grubbs (kevin.grubbs@pnnl.gov) . . . 509.372.4050
 Analytical Instrumentation Systems; Scientific Instrumentation; High-End Workstations; Professional & Technical Services; Software & Maintenance Agreements

Energy and Environment Directorate; Earth Systems Science Division

Dan Rutherford (dan.rutherford@pnnl.gov) . 509.372.4808
 Environmental Monitoring & Test Equipment; Scientific Instrumentation; Professional, Technical & Analytical Services in Support of Ecology, Applied Geology & Geochemistry, Hydrology, Field Hydrology & Chemistry, Biotechnology & Ecotoxicology; Environmental Characterization & Risk Assessment Groups

Global Threat Programs

Kevin Heaton (kevin.heaton@pnnl.gov) . . . 509.375-6715
 Translation Services, Interpretation Services, Program Management and Support Services in Foreign Cultures and Domestic, Security and Protection Support, Services and Equipment.

The Pacific Northwest National Laboratory advances science and technology by rapidly translating discovering into solutions for challenges in energy, national security and the environment. We welcome the opportunity to partner with responsible suppliers who are committed to delivering high-quality goods or services on time and in accordance with contracts. Contact us to let us know how your business can help us meet our needs.

DOING BUSINESS WITH PNNL

As a research-and-development organization, PNNL purchases a broad spectrum of goods and services from responsible suppliers committed to delivering on time and in accordance with the terms and conditions of the contract. From FY12 through FY14, PNNL purchased over \$449 million from our small business partners.. We rely on your specialized goods and services to successfully accomplish our mission. Contact us (<http://www.pnnl.gov/contracts>)—we look forward to talking with you about doing business together.

SUPPLIER REGISTRATION

Promote your company: go to PNNL's Acquisition Supplier Portal—<https://ebs.pnnl.gov>—and become part of a supplier database accessible by thousands of potential buyers.

SOLICITATION WEBSITES

View our solicitations at <https://ebs.pnnl.gov/advertised.aspx>

