"We're looking for small-business partners who can help PNNL deliver solutions to national challenges in science, energy, national security, and the environment."

-Mike Kluse, Director, PNNL

GOALS

In support of the U.S. Department of Energy's (DOE) objectives, PNNL plans to award a portion of its business to the following types of businesses during FY2012:

- 52% to Small Business concerns
- 5% to Small Disadvantaged Business concerns
- 5% to Women-Owned Small Business concerns
- 3% to HUBZone Small Business concerns
- 3% to Veteran-Owned Small Business concerns
- 3% to Service-Disabled, Veteran-Owned Small Business concerns

CONTACT INFORMATION

If you would like further information or need assistance, please contact PNNL's Small Business Program Manager:

Kerry Bass
kerry.bass@pnnl.gov

Pacific Northwest National Laboratory
P.O. Box 999
Richland, WA 99352
Phone: 509.372.4060
Fax: 509.371.7534
E-mail: ***smallbusiness@pnnl.gov***

Pacific Northwest NATIONAL LABORATORY

Proudly Operated by **Battelle** *Since 1965*

U.S. DEPARTMENT OF ENERGY

PNNL-SA-60284

http://www.pnnl.gov/contracts/smallbusiness

Small Business Program

Pacific Northwest NATIONAL LABORATORY

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Partnering for Success

PNNL is operated by Battelle for the U.S. Department of Energy (DOE) under contract No. DE-AC05-76RL01830. We are responsible for procuring high-quality products and services for the Pacific Northwest National Laboratory. In a cost-effective, timely manner, we seek competition to the fullest extent possible and are dedicated to the highest standards of ethical conduct throughout the acquisition process. We strive to place a fair portion of our total acquisitions with qualified small businesses.

PROCUREMENT CONTACTS BY OPERATING DIVISION

Energy & Efficiency Science & Technology Resources
Jan Slater (jan.slater@pnnl.gov) 509.371.7731
Energy-Related Technical Services; Energy Control Management System Software; Robotics Equipment; Laser Equipment; Fabrication Services

Environmental Molecular Sciences Laboratory
Doug Akers (doug.akers@pnnl.gov) 509.372.6722
Mass Spectrometers; Microscopes; Vacuum Products; Lasers; Cameras; High-Performance Computational Equipment; Computers; NMR Probes

Fundamental and Computational Sciences (Atmospheric, Biological, Chemical, & Computational Sciences)
Doug Akers (doug.akers@pnnl.gov) 509.372.6722
Scientific Laboratory Equipment; Lasers; Sensors; DNA Sequencing; Measuring & Testing Equipment; Maintenance Support & Repair/Calibration

International Programs
Dan Rutherford (dan.rutherford@pnnl.gov) . 509.372.4808
Translation Services; Interpretation Services; Program Management in Foreign Culture; Security Support & Services; Material Control & Accountability

Energy and Environment Directorate; Radiological and Nuclear Science & Technology Division
Al Garcia (al.garcia@pnnl.gov) 509.375.4312
Scientific Laboratory Equipment; Repair, Calibration, & Inspection Services; Nuclear-Related Supplies & Services; Measuring & Testing Equipment; Radioactive Sources; Professional, Technical, & Analytical Services

Support Services (Finance, Human Resources, etc.)
Jan Slater (jan.slater@pnnl.gov) 509.371.7731
HR Assessment Tools; Professional/Technical Services; Software & Maintenance Agreements; Training & Training Tools; Business Planning & Analysis; Advertising Specialty Products

Business-to-Business (B2B)
Brianna Durkin (brianna.durkin@pnnl.gov) . . 509.371.7742

P-Card
Wanda Couchman (wanda.couchman@pnnl.gov) 509.371.7582

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Information Technology Services
Jan Slater (jan.slater@pnnl.gov) 509.371.7731
Software; Telecommunication Equipment; Computers; Peripherals; Analytical Instrumentation; Mass Spectrometers; Microscopes; Vacuum Products; Cameras; High-Performance Computational Equipment

Operational Systems Directorate
Kim Anderson (kim.anderson@pnnl.gov) . . . 509.371.7671
General Building & Lab Construction; Environmental & Analytical Services; Real & Personal Property Leases (office/vehicle); Real Estate Appraisals; Waste & Material Handling Services & Supplies; Lab & Office Furniture; Industrial Equipment & Supplies; Building Equipment Maintenance; A&E Services; New Construction; Renovation, Remodel, Repair & Improvements to Existing Buildings, Laboratories, Structures, Civil Sites, Utilities, & Services (including work in areas with special radioactive or hazardous material considerations)

Marine Sciences Laboratory (Sequim, Washington)
Jan Slater (jan.slater@pnnl.gov) 509.371.7731
Analytical Chemistry Services & Instrumentation; Marine & Terrestrial Monitoring & Measuring Instrumentation & Related Professional Services; Biological Testing Services & Instrumentation; Coastal Restoration; Adaptive Management Services

National Security
Kevin Grubbs (kevin.grubbs@pnnl.gov) . . . 509.372.4050
Analytical Instrumentation Systems; Scientific Instrumentation; High-End Workstations; Professional & Technical Services; Software & Maintenance Agreements

Energy and Environment Directorate; Earth Sytems Science Division
Al Garcia (al.garcia@pnnl.gov) 509.375.4312
Environmental Monitoring & Test Equipment; Scientific Instrumentation; Professional, Technical & Analytical Services in Support of Ecology, Applied Geology & Geochemistry, Hydrology, Field Hydrology & Chemistry, Biotechnology & Ecotoxicology; Environmental Characterization & Risk Assessment Groups

Global Threat Programs
Kevin Heaton (kevin.heaton@pnnl.gov) . . . 509.375-6715
Translation Services, Interpretation Services, Program Management and Support Services in Foreign Cultures and Domestic, Security and Protection Support, Services and Equipment.

The Pacific Northwest National Laboratory advances science and technology by rapidly translating discovering into solutions for challenges in energy, national security and the environment. We welcome the opportunity to partner with responsible suppliers who are committed to delivering high-quality goods or services on time and in accordance with contracts. Contact us to let us know how your business can help us meet our needs.

DOING BUSINESS WITH PNNL

As a research-and-development organization, PNNL purchases a broad spectrum of goods and services from responsible suppliers committed to delivering on time and in accordance with the terms and conditions of the contract. From FY10 through FY12, PNNL purchased over $475 million from our small business partners.. We rely on your specialized goods and services to successfully accomplish our mission. Contact us (http://www.pnnl.gov/contracts)—we look forward to talking with you about doing business together.

SUPPLIER REGISTRATION

Promote your company: go to PNNL's Aquisition Supplier Portal—***https://ebs.pnnl.gov***—and become part of a supplier database accessible by thousands of potential buyers.

SOLICITATION WEBSITES

View our solicitations at
https://ebs.pnnl.gov/advertised.aspx